

One Source for All Your Information Management Technology Needs

Global Business Solutions, Inc.

When Campbell County, Kentucky, officials decided to revamp communication infrastructure between its many offices and departments, it launched a competitive bidding process that generated proposals from several vendors. The winner: Global Business Solutions, Inc. of Newport, Kentucky.

"After an extensive evaluation of the county's needs, we implemented a 3Com NBX IP telephony solution that connected all of the county's offices," states company President Gaby M. Batshoun. "This project was an exciting endeavor for our team: It demanded creativity in design and required reliable and robust data and voice infrastructure

that would not only improve communication between county departments, but would also help the county to better serve the public."

Beyond Technology: Firm's Specialty is Solutions

Global Business Solutions has been a premier provider of network services and a pioneer in the implementation of voice over IP technology. The firm is also at the forefront of network security technology, providing consulting and implementation services that protect against hackers, viruses and other internal and external threats to clients' valuable data.

Beyond technology, Global

Business Solutions is dedicated to providing the right solution every time while maximizing return on investment for its clients. It manages to do so by staying current on new technology and integrating existing infrastructure with innovations in creative ways.

With partners like 3Com, Cisco, Apple, Microsoft, Symantec, HP/Compaq and Polycom, Global Business Solutions bundles hardware and software products to tailor a custom solution for each client while providing ongoing services by certified engineers "who know their

network inside out." Current clients include government agencies, educational institutions, and small to mid-size companies — including regional, national and international accounts.

From Humble Beginnings to Steady Growth

Global Business Solutions has grown steadily since it was started in 1994 by Mr. Batshoun and Mr. Nael Mabjish, the company's vice president. Originally housed in Mr. Batshoun's basement, the firm now occupies an entire building that boasts state-of-the-art



From left: Nino Gigineishvili, operations manager; Gaby Batshoun, president, and Nael Mabjish, vice president; Rami Batshoun, president of GuardLink

GuardLink: Focus Is Perimeter and Facility Security

In response to customer demand, Global Business Solutions established GuardLink, LLC, a company whose sole focus is perimeter and premise security using CCTV digital surveillance, access control, alarm and intercom solutions, and other digital services. GuardLink takes pride in offering the latest security technology to protect area businesses and the community.

For more information, visit www.guardlink.com

equipment and a training facility in the heart of newly revitalized Newport, Ky. "We are happy that we can contribute to the community by bringing technology into this growing area," states Mr. Batshoun. "I am confident that this is just the beginning of bigger things to come."



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From left: Nael Mabjish, vice president, and Gaby M. Batshoun, president, founded Global Business Solutions.

Areas of Expertise Include:

- Telecommunications design and consulting
- Voice, data and video convergence
- Vulnerability assessment
- Network security
- Wireless technology solutions
- Backup and disaster recovery
- Data storage solutions
- Network health monitoring/preventive maintenance
- On-site and remote troubleshooting and support
- 24x7x365 emergency services